

CREDIT APPLICATION*



Account #: _____
Salesperson: _____
Area: _____
Tax: _____
Office Use Only

Main Office and Warehouse:

- New Brighton, MN 55112 - P.O. Box 120150 - 2050 Old Highway 8
(651) 633-5020 - (800) 444-2657 - Fax: (651) 633-8723

Branches:

- Bismarck, ND 58502 - 315 S. 22nd Street - (701) 222-7500 - (888) 217-9122
- Cedar Falls, IA 50613 - 5200 Nordic Drive, Suite A - (319) 553-0101 - (877) 626-3358
- Cedar Rapids, IA 52402 - 917 Shaver Road NE - (319) 298-8950 - (800) 445-6427
- Duluth, MN 55806 - 1910 West Michigan Street - (218) 740-4323 - (866) 444-4899
- Eagan, MN 55122 - 1975 Seneca Road, Suite 300 - (651) 452-7222
- Eau Claire, WI 54701 - 2050 Esmond Road - (715) 832-8922 - (800) 444-9457
- Fargo, ND 58102 - 4203 - 12th Ave NW - (701) 282-2692 - (800) 444-2857
- Lincoln, NE 68521 - 2139 Cornhusker Hwy - (402) 438-6600 - (866) 940-6006
- Omaha, NE 68127 - 10206 "J" Street - (402) 331-3300 - (800) 366-4050
- Plymouth, MN 55447 - 2800 Vicksburg Lane North - (763) 559-7454
- Rapid City, SD 57702 - 1450 Samco Road - (605) 721-9519 - (866) 307-7917
- Rochester, MN 55904 - 1746 - 3rd Avenue SE - (507) 282-5072 - (800) 444-9757
- St. Cloud, MN 56303 - 4611 Rusan Street, Suite 2 - (320) 255-1590 - (800) 441-0557
- Sioux Falls, SD 57104 - 1509 C Avenue - (605) 332-7376 - (800) 919-0994
- Urbandale, IA 50322 - 10827 Prairie Dr, Suite A - (515) 270-7028 - (800) 337-1667

Name: _____

Phone #: _____

<p>Please check the appropriate location of the Branch you will most likely visit, then:</p> <p>Fax to: (651) 604-6862 or Mail to: P.O. Box 120150, New Brighton, MN 55112</p>
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* PLEASE NOTE :

Hank's Specialties, Inc. is a wholesale supplier to the floor covering industry. If your primary business is not floor covering related, Hank's may not be able to furnish you with a credit account.

Date: _____

CREDIT APPLICATION *(Must be filled out completely)*

Name: _____

Billing Address: _____

City: _____ State _____ Zip _____

Phone #: _____ Fax #: _____

Shipping Address: *(if different from above)* _____

The capacity in which you will be doing business with us: Individually Corporation Partnership
 LLC LLP OTHER: _____

Firm's Full Legal Name *(if different from above)* _____

If a corporation, LLC or LLP, please state approx. date of formation: _____ Month _____ Year

NOTE: If it has been less than three years since formation, please complete and sign the Personal Guaranty on the back of this application.

Name	Address	Title

Type of Business _____ Yrs in Business _____ # Emp _____

Tax Exempt Number: _____ State _____ Tax Exempt Yes No
(Sales and Use Tax Exempt #) Please Include copy of your State Tax Exempt Certificate.

Principal Bank: _____

Address: _____

Phone #: _____ Contact Name: _____

TO WHOM IT MAY CONCERN, PLEASE CONSIDER MY SIGNATURE ABOVE AS WRITTEN PERMISSION FOR YOU TO RELEASE TO HANK'S SPECIALTIES SUCH INFORMATION AS IS NECESSARY FOR THEM TO EXTEND THE ABOVE NAMED FIRM OR INDIVIDUAL A COMMERCIAL LINE OF CREDIT.

Type of Accounts: Checking; Account # _____
 Savings; Account # _____
 Loan; Loan Officer's Name _____

CREDIT REFERENCES: (Open Accounts Only) *To ensure faster response, please include the Fax number of the references provided*

Firm Name: _____

Phone #: _____ Fax #: _____

Address: _____

City: _____ State _____ Zip _____

ADDITIONAL CREDIT REFERENCES:

Firm Name: _____

Phone # : _____ **Fax #:** _____

Address: _____

City: _____ **State** _____ **Zip** _____

Firm Name: _____

Phone # : _____ **Fax #:** _____

Address: _____

City: _____ **State** _____ **Zip** _____

Firm Name: _____

Phone # : _____ **Fax #:** _____

Address: _____

City: _____ **State** _____ **Zip** _____

I/we warrant the information shown in the application to be true and authorize Hank's Specialties or its representatives to investigate the references herein, statements, or other data obtained from me/us or from any other person pertaining to my/our credit and financial responsibility.

I/we agree to notify in writing of any change in the capacity in which I/we do business, i.e., individual, partnership, corporation, LLC or LLP. Until such notice is given, Hank's Specialties may presume that I/we still do business in the capacity that I/we set forth in this application and all contracts entered into prior to any receipt of change, shall be binding upon me/us in such capacity. Further, I/we understand and agree that I/we shall have the burden of proving if and when such notice received.

I/we also agree to pay a service charge of 18% per year (equaling 1 1/2% per month) on the accrued, unpaid balance of any bill which is not paid in full within thirty (30) days. The service charge will be applied to the outstanding balance at the end of each monthly billing cycle. There is a minimum service of \$2.00 per month if any bill has not been paid in full within thirty (days). Hank's Specialties may modify the percentage of interest charged from time to time up to the highest amount allowed by law, and I/we agree to pay assessed interest as modified up to the highest legal amount.

If my/our account must be placed with an attorney for collection, whether a lawsuit is filed or otherwise, or if the services of an attorney are required to protect our interest, I/we do agree to pay all collection costs, including reasonable attorney's fees. "Reasonable attorney's fees" include, but are not limited to, 33 1/3% of the outstanding balance of principal and accrued interest.

Date: _____

Amount of Credit Requested \$ _____

Authorized Person: _____ **Authorized Signature:** _____

Title: _____ **Social Security #:** _____

Person in charge of Accounts Payable: _____

Daytime Phone #: _____ **Email Address:** _____

Hank's Terms: 2% 10 days; net 30 days

TO BE COMPLETED BY ALL CUSTOMERS APPLYING AS A CORPORATION, LLC OR LLP, IF SUCH CORPORATION, LLC OR LLP HAS BEEN FORMED WITHIN THE LAST THREE (3) YEARS.

PERSONAL GUARANTY

In consideration of HANK'S SPECIALTIES, hereinafter called the seller, supplying goods and services for and on behalf of, or at the request of _____
(name of corporation, LLC or LLP)

whose address is _____

hereinafter called the buyer, the undersigned jointly and severally hereby personally guarantee to the seller the payment of any sums now owing and all sums to become due the seller thereafter for goods and services provided or performed for said buyer or at the request of the buyer, said sums shall include accrued interest, collection costs and reasonable attorney's fees, if any, whether said sums are owing or become due under contract or an open account, and the undersigned waives demand for payment and notice or non-performance and non-payment.

It is expressing understood by all the parties hereto that if HANK'S SPECIALTIES extends credit to the above named buyer, it does so in reliance upon this guaranty as well as the present financial strength of the buyer.

Dated: _____

Names: _____
(print) (signature)

(print) (signature)

NOTE: Signature of owners required above